

File No: Q-15014/6/2015-CPHEEO
Government of India
Ministry of Housing and Urban Affairs

Nirman Bhavan, New Delhi
Dated 20th November 2017

Subject: Expansion of Empanelment of Transaction Advisors (TAs) for Solid Waste Management (SWM) with PPP arrangements. – Reg.

With reference to the DO MD-SBM/AA/64/2016 dated 30th May 2016 and Corrigendum No 1 (of 1) F.No. Q-15014/6/2015-CPHEEO dated 29th August 2016 regarding the empanelment of Transaction Advisors for Solid Waste Management (SWM) with PPP arrangements, an expansion of existing list was carried out following a similar process.

After completing the process of expansion of Transaction Advisors by the Ministry of Housing and Urban Affairs under the bid number 2017_MoUD_232325_1, the consolidated list of Transaction Advisors including reclassification of categories is as follows :-

List A: Bidders Empaneled as Category 'A' Transaction Advisors (for SWM projects costing ₹40 crore and above)

S.No	Name of the Agency	Category
1.	Darashaw & Co. Pvt. Ltd.	A
2.	Infrastructure Development Corporation	A
3.	Deloitte Touche Tohmatsu India LLP	A
4.	PricewaterhouseCoopers Pvt. Ltd	A
5.	Ernst & Young LLP	A
6.	Feedback Infra Pvt. Ltd.	A
7.	Axykno Capital Services Ltd.	A
8.	Credible Management & Consultants	A
9.	Jones Lang LaSalle Property Consultants (India) Pvt. Ltd.	A
10.	Fortress Infra Advisory Services	A
11.	DDF Consultants Pvt. Ltd.	A
12.	Tandon Urban Solutions Pvt. Ltd.	A
13.	Innovest Advisory Services Pvt. Ltd.	A
14.	DRA Consultants Pvt. Ltd in JV with Unity Consultants Pvt. Ltd.	A
15.	MAZARS Advisory Pvt. Ltd. (Newly upgraded)	A

16.	Almondz Global Securities Limited <i>(Added after Expansion)</i>	A
17.	Arcadis India Pvt. Ltd. <i>(Added after Expansion)</i>	A
18.	CRISIL Risk and Infrastructure Solutions Limited <i>(Added after Expansion)</i>	A
19.	IL&FS Energy Development Company Ltd. <i>(Added after Expansion)</i>	A
20.	Intercontinental Consultants and Technocrats Pvt. Ltd. <i>(Added after Expansion)</i>	A
21.	The Boston Consulting Group (India) Pvt. Ltd. <i>(Added after Expansion)</i>	A

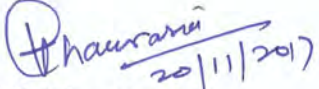
List B: Bidders Empaneled as Category 'B' Transaction Advisors (for SWM projects costing less than ₹40 crore)

S.No	Name of the Agency	Category
1.	SREI Infrastructure Finance Limited	B
2.	JPS Associate Pvt. Ltd	B
3.	InfraEn India Pvt. Ltd.	B
4.	Meghraj Capital Advisors Pvt. Ltd	B
5.	Grant Thornton India LLP	B
6.	Development Environenergy Services Ltd. <i>(Added after Expansion)</i>	B

Note – “Empanelment done on the basis of bid received and self-certification of documents the empaneled organizations are liable to be removed from the list if facts given and documentation are found to be incorrect at any stage”

Transaction Advisors (TAs) in Category A can bid for projects under category B but not vice-versa. In special circumstances where sufficient no. of bids from category A Transaction Advisors are not received, then category B Transaction Advisors may be asked to bid with the approval of competent authority.

(Scope of work Annexed)


(V.K.Chaurasia)


Advisor (I/C), PHEE

Annexure

SCOPE OF WORK

The scope of work to be performed by qualified Agencies will but is not limited to, the following tasks:

- 1 Provide technical, commercial, financial and legal services in support of PPP project preparation and transactions, which shall include but not limited to :
 - (i) prepare bidding documents and draft contracts after reviewing the Detailed project Report prepared by the state
 - (ii) Carry out Value for Money (VfM) analysis and assess PPP options,
 - (iii) Conduct financial analysis and modeling, and project structuring;
 - (iv) Carry out the bidding process until signing of the contract with the prospective private sector proponent or concessionaire
 - (v) Provide advisory services until the commissioning of the project or as & when required, etc. Project review, development and implementation activities of various projects shall be carried out in Municipal Solid Waste Management.
- 2 Help structure projects to enable recovery of the investments made in such projects through innovative business and commercial practices such as levy of user charges/ fee/ toll, facilitating financial contribution under the various schemes of Government of India and exploitation of development rights/ concessions etc., as appropriate under the applicable laws.
- 3 Proactively market the structured projects to potential investors, both domestic and foreign, at appropriate stages.
- 4 Structure and market the projects in such a manner that various forms of aid, grant etc. from the Government of India, national and international institutions etc. can flow into the projects.
- 5 Propose institutional structures required for implementation of projects and operation & maintenance thereof with private sector financing and recommend a suitable project management agency for the purpose of ensuring that the project is structured and executed in line with the specifications as stipulated in the Detailed Feasibility and Investment Banking Report (DFIBR) and / Techno Economic Feasibility Report (TEFR) or other appropriate report.
- 6 Assist the state/ULB in establishing eligibility, if possible, of the projects for financial assistance of multilateral and bilateral agencies.
- 7 Project monitoring activities and related consultancy services during the execution/ construction period of the project until commissioning of the project.
- 8 Training and capacity building of the Municipal staff with respect to the PPP project
- 9 Any other activity related to the project


20/11/2017

Ministry of Housing and Urban Affairs
Government of India

LIST OF EMPANELED AGENCIES FOR PROVIDING TRANSACTION ADVISORY SUPPORT TO CITIES/TOWNS FOR SOLID WASTE MANAGEMENT PROJECTS

#	Agency	Address	Phone Number	Email	Contact Person
Category A (for projects with estimated value more than Rs 40 Crores)					
1	Darashaw & Co. Pvt. Ltd.	6th Floor, Express Building, 14th 'E' Road, Near Government Law College, Churchgate (W), Mumbai 400 020	Phone: 022 43022300; Fax: +91 22 43022366	contact@darashaw.com	Narender Kumar, Assistant VP
2	Infrastructure Development (Karnataka) Corporation	9/7, K.C.N. Bhavan, Yamuna Bai Road, Madhavanagar Extension, Off Race Course Road, Bengaluru - 560001	Phone: 080 43448000; Fax: +91 80 4344 8001	ideckinfo@idfc.com; debashis@idfc.com	Debashis Ghosh, Executive VP (+91 9845536876)
3	Deloitte Touche Tohmatsu India LLP	7th Floor, Building 10, Tower B, DLF Cybercity Complex, DLF Phase 2, Gurgaon - 122002 Haryana India	Phone: 0124 6792363; Fax: +91 124 6792012	sksinha@deloitte.com	Sudeep Kumar Sinha, Partner
4	PricewaterhouseCoopers Pvt Ltd	Floor 17, Building 10-C, DLF Cyber City, Gurgaon, India 122002	Phone: 0124 3306009	ranen.banerjee@in.pwc.com	Ranen Banerjee, Executive Director
5	Ernst & Young LLP	MG703B, The Magnolias, DLF Golf Links, DLF City Phase-V, Gurgaon 122009 Haryana	Phone: 011 26611012 to 13	abhaya.agarwal@in.ey.com	Abhaya Krishna Agarwal, Partner-Infrastructure & PPP
6	Feedback Infra Private Limited	15th Floor, Building 9B, DLF Cyber City, Phase 3, Gurgaon-122002	Phone: 0124 4169100; Fax: +91 124 4169175	inquiries@feedbackinfra.com	Aditi Vyas, Senior Consultant (+91 9810789181)
7	Axykno Capital Services Limited	Leela Vista, Level 3, Bajaj Nagar, WHC Road, Nagpur, Maharashtra 440024	Phone: 0712 451999/6452 999/3999; Fax: 0712 2236999/2245338	admin@axykno.com	Parag Somwanshi, Leader-Infrastructure
8	Credible Management &	177, Block R, LGF, Greater Kailash, New Delhi 110048	Phone: 011 4670 2241-246; Fax: 011 41090127	info@cmcindia.net	Karam Kumar, General Manager-

	Consultants				F&A
9	Jones Lang LaSalle Property Consultants (India) Pvt. Ltd.	2, Dr Martin Luther King Sarane (formerly Upper Wood Street), Kolkata 700016	Phone: 033 39415678; Fax: +91 33 33436101	saugata.maitra@ap.jll.com	Saugata Maitra, National Director, Infrastructure Services (+91 9830070624)
10	Fortress Infrastructure Advisory Services (a division of Fortress Financial Services Ltd)	Daryanagar House, 2nd Floor, 69 Maharshi Karve Road, Marine Lines, Mumbai 400002 India	Phone: 022 22007973 to 76; Fax: +91 22 22031609	fortress@fortress.co.in	Yogesh More, Assistant Manager
11	DDF Consultants Private Limited	501, B-9, I.T.L. Twin Towers, Netaji Subhash Place, Pitampura, New Delhi - 110034	Phone: 011 47400500; Fax: 011 47400555	info@ddfgroup.com	Puneet Gupta
12	Tandon Urban Solutions Pvt. Ltd.	701, Harbhajan Building, Kalina, Santacruz (E), Mumbai 400 098	Tele-Fax: 022 2665 5335	tandonandassociates@gmail.com	Amit (GM - Business Development), Mobile: 09867687797
13	Innovest Advisory Services Pvt. Ltd.	1115, 11th Floor, Tower B 4, Spaze Tech Park, Sector 49, Sohna Road, Gurgaon 122002 Haryana, India	Phone: 0124 4777555; Fax: +91 124 4777599	info@innovest.in	Varushi Shinghal, Manager
14	DRA Consultants Pvt Ltd in JV with Unity Consultants Pvt. Ltd.	Plot no. 58, Ingole Nagar, Behind Hotel Pride, Opposite Airport, Wardha Road, Nagpur, Maharashtra - 440005	Phone: 0712 - 3027575 to79, 3027502; Fax - 0712 3027527	dra.nagpur@gmail.com; dra.cement@gmail.com	Jatin Rathi
15	MAZARS Advisory Pvt. Ltd. (Newly Upgraded)	Mazars House, Lpot no 421, Udyog Vihar, Phase - IV, Sector 18, Gurugram - 122016, Haryana	9810119871	sumit.singhal@mazars.co.in	Sumit Singhal
16	Almondz Global Securities Limited (Added after Expansion)	F-33/3, Okhla Industrial Area, Phase - II, New Delhi - 110020	011-43500700-800	ashwini.ghai@almondz.com	Ashwini Ghai

17	Arcadis India Pvt. Ltd. (Added after Expansion)	3rd Floor, Tower B Logix Techno Park Sector 127, Noida - 201304, India	120-4368400; 120-4368401	mainak.hazra@arcadis.com	Mainak Hazra
18	CRISIL Risk and Infrastructure Solutions Limited (Added after Expansion)	Plot No - 46, Sector - 44, Opposite Provident Fund Office, Gurgaon - 122003, India	0124-6722484; 0124-6722000; 9810234251	rvi.poddar@crisil.com	Ravi Poddar
19	IL&FS Energy Development Company Ltd. (Added after Expansion)	1st Floor, Corporate Office Tower, Ambience Mall Island, Gurgaon, Haryana - 122001, India	0124-4716199; 0124-4716120-21	s.baskaran@ilfsindia.com	S. Baskaran
20	Intercontinental Consultants and Technocrats Pvt. Ltd. (Added after Expansion)	A-8, Green Park, New Delhi - 110016, India	011-40863000	eoi@ictonline.com	Saurabh Khanna
21	The Boston Consulting Group (India) Pvt. Ltd. (Added after Expansion)	14th Floor, Nariman Bhavan 227, Nariman Point - Mumbai - 400021, India	022-67497000	bcgindia@bcg.com	Suresh Subudhi
Category – B (for projects with estimated value less than or equal to Rs 40 Crores)					
1	SREI Infrastructure Finance Limited	Vishwakarma 86-C, Topsia Road (South), Kolkata - 700046	Phone: 033 22850112-15, 61607734; Fax: +91 33 22858501/7542	corporate@srei.com	A K Mohapatra, Head - Infrastructure Advisory
2	JPS Associates Pvt. Ltd	R-16, Hauz Khas Enclave, New Delhi 110016 India	Phone: 011 26862487/26862193/26854335; Fax: +91 11 26864547	info@jps-india.com	C Divakar Dhaveji, Executive Director
3	InfraEn (India) Private Limited	#4932, High Point - IV, Palace Road, Bangalore - 560 001	Mobile: 08069000130	info@infraen.com	Sumit Gautam, Deputy Manager-Environmental Practice

4	Meghraj Capital Advisors Pvt. Ltd	2nd Floor, 201 Rajan House, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400025 India	Phone: 022 67445100; Fax: +91 22 67445150	info@meghrajindia.com	Chandrasekhar Iyer, MD
5	Grant Thornton India LLP	7th Floor, Block 3, White House, Kundanbagh, Begumpet, Hyderabad - 500 016, India; Head Office - 21st Floor, DLF Square, Jacaranda Marg	Phone: 040 66308200; Fax: +91 40 66308230	gv.subrahmanyam@in.gt.com	G V Subrahmanyam, Partner
6	Development Environenergy Services Ltd. (Added after Expansion)	819, 8th Floor, Antriksh Bhavan, 22, K.G.Marg, New Delhi - 110001, India	011-40791100	desl@deslenergy.com	R. Rajmohan